

CREATING LEADING PROFESSIONALS SINCE 1992

20
YEARS



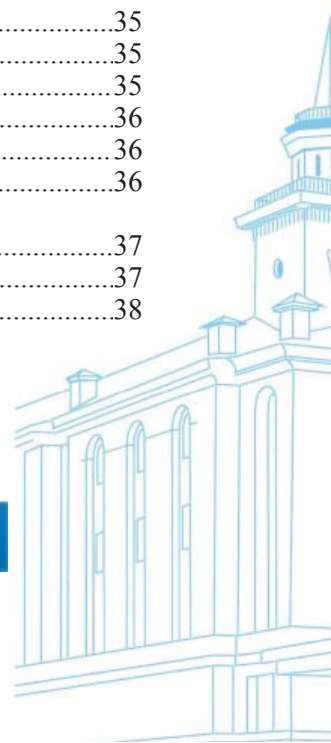
KIMEP
Education to Change Society



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FOREWORD

It is my pleasure to present the first edition of *Inspiring by Example*. In this booklet, eighty-three of KIMEP's most prominent alumni share their insight into how KIMEP contributed to their professional and personal growth. It also allows them to give advice and encourage to current KIMEP students.

KIMEP is almost the same age as the Republic of Kazakhstan, having been established by decree of President Nursultan Nazarbayev on January 14, 1992, less than a month after independence. The President was acutely aware of the urgent need for trained personnel to enable successful and vigorous economic and social development. To meet this challenge, the Institute has attracted eminent Kazakhstani and international academics, many with terminal degrees earned in the world's prestigious universities. Currently, KIMEP offers fifteen degree programs at the undergraduate, masters and doctoral levels.



Dr. Chan Young Bang
President of KIMEP

Since its establishment, nearly 8,000 students have successfully graduated from the Institute. KIMEP is committed to maintaining close ties with its graduates by conducting regular surveys of alumni, as well as of their employers. Former KIMEP students are some of the brightest lights in various sectors of the Kazakhstani economy, including banking, finance, insurance, audit, energy, mining, and consulting, as well as in the public and non-profit sectors.

KIMEP alumni make positive impression on their employers. In a study of higher education institutions conducted by the Independent Quality Assurance Agency of Kazakhstan (2008), employers assigned KIMEP graduates the highest score compared to all other business and social sciences focused HEIs in the country.

On the eve of KIMEP's 20th anniversary, we have invited our illustrious alumni to share the stories of their careers and to reflect on how their KIMEP education played a role in their paths to success. These prominent graduates were unanimous in their positive assessment of their experiences at KIMEP.

I invite you to turn the page and be inspired by their stories.



OUTSTANDING ALUMNI IN BRIEF

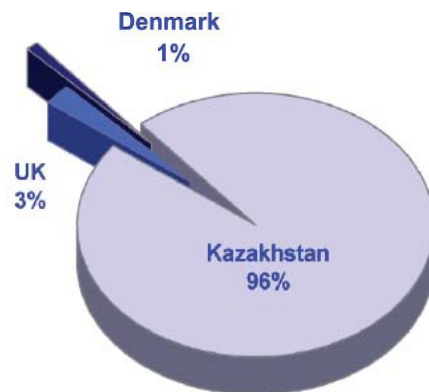
1. STATISTICAL OVERVIEW

On the eve of its 20th anniversary KIMEP has called upon its prominent graduates to narrate exciting stories of their success. Their experiences present first-hand evidence of the key role that KIMEP alumni play in the development of the Kazakhstani economy and society. Their examples can serve as a source of profound inspiration to current and future students of the Institute.

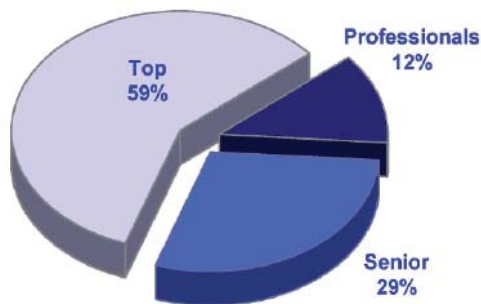
KIMEP takes pride that despite their busy schedules, important plans and crucial projects, over eighty graduates supported the initiative and replied to the call from their alma mater.

The materials received illustrate the way our alumni's solid expertise and dedication have led to real-life accomplishments, proving that KIMEP students are a bright constellation of gifted professionals committed to making an input into the further progress of their country.

The great majority of KIMEP's outstanding alumni apply their knowledge and skills in Kazakhstan. Three graduates work abroad as professorial, research or administrative staff in the sphere of education (Graph 1).



Graph 1. Respondents by country of work



Graph 2. Respondents by level of position

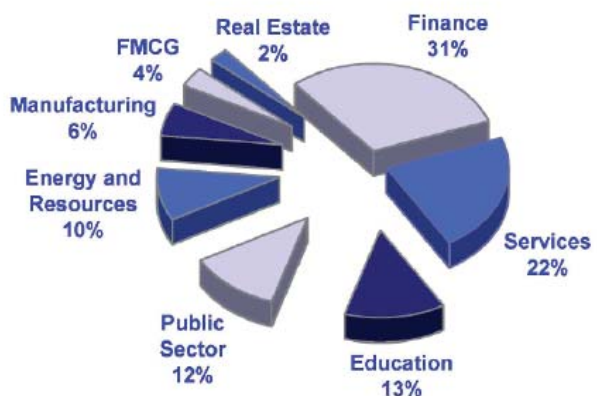
In Kazakhstan, the respondents reside in Almaty (~81%), Astana (~16%), and Atyrau (~3%).

About 60% of the graduates occupy positions at the highest levels and one third work as senior managers (Graph 2).

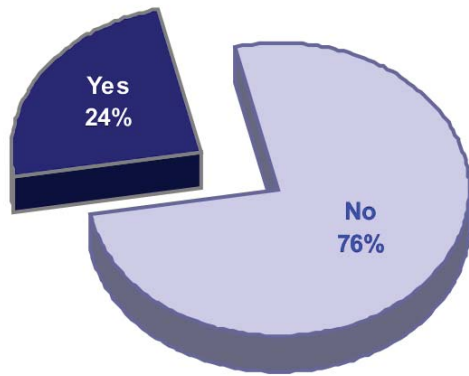
They successfully manage funds, international companies, private businesses, state agencies and NGOs. As Vice Ministers, they contribute to the work of ministries dealing with finance, foreign affairs, the economy and budget planning.

KIMEP prepares professionals for an array of industries (Graph 3). Finance and services are the ones where most graduates make a contribution. Development of education and public sectors attract the second largest group of alumni. Energy and resources industry is also chosen by a considerable number of the respondents.

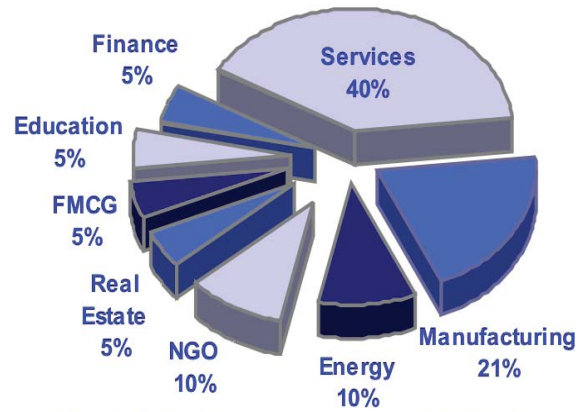
Prominent KIMEP graduates are daring entrepreneurs – one in five has founded a successful business (Graph 4). For establishing their own enterprises, KIMEP alumni mainly choose the services and manufacturing spheres (Graph 5).



Graph 3. Respondents by industries of operation



Graph 4. Having owned or established a business

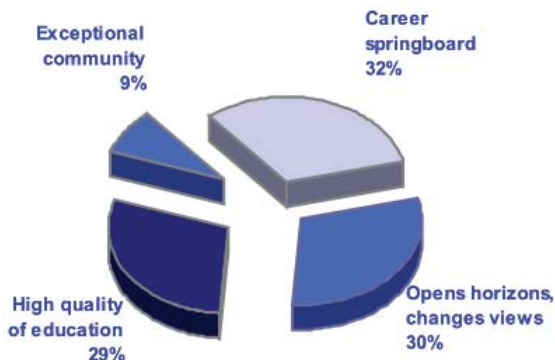


Graph 5. Businesses owned or established, by industries

Eighty per cent of graduates operating in manufacturing have set up their own production units.

2. ALUMNI MESSAGES

These prominent graduates are unanimous in their positive assessment of their experiences at KIMEP. The influence of a KIMEP education on career, professional and personal development is a central theme of alumni messages when they write about KIMEP's contribution to their professional success (Graph 6). The alumni's advice to current students is to work hard, be confident and continuously improve their skills and knowledge (Graph 7).



Graph 6. Opinions on KIMEP contribution to career development



Graph 7. Top seven messages to current students

2.1 Testimonials on KIMEP education

'After graduation, I worked as a civil servant and think that my Alma Mater, which made it possible for me to receive my MPA degree diploma from the hands of the First President of the Republic of Kazakhstan Nursultan Nazarbayev, obliges me to follow this path successfully' – Erkin Rakhimbergenov, MPA, 1998.

'KIMEP gives the best education that one can get in Kazakhstan, the best basis for future understanding of the most important business principles and market economy... Special thanks are due to the amazing Dr. Bang for his talents, his charisma, enthusiasm, trust, professionalism, honesty and dedication!!!' – Meruyert Bafina, MPA, 2002.

'KIMEP is a modern, international standard business school, which gave me a brilliant education. ... KIMEP alumni set a high standard for all of the business community in Kazakhstan' – Bakhtiyar Batyrbek, BSc, 2005.

'KIMEP is the flagship of business education in Kazakhstan' – Zhanna Zimanova, MBA, 1995.

'After studying in the USA and the Netherlands, I can assure anybody that the education level that KIMEP offers is at international standards. KIMEP graduates possess a pool of skills and experience that can be used anywhere in the world' – Azat Abdibekov, BSc, 2008.

'The KIMEP education always was, is and will be invaluable. KIMEP graduates are in demand and respected by employers. I am grateful to KIMEP for the study standards, textbooks, faculty members, unforgettable student life, and for my work! ... KIMEP is your good luck and a ticket to the future' – Aigerim Zhaparova, MBA, 1997.

'Having a KIMEP education was the most important factor in my career choice and following success. KIMEP continues to be one of the most preferred sources when we look for new hires' – Baurzhan Burkhanbekov, MBA, 1997.

'KIMEP education facilitates career growth in both business and the public sector. In my opinion, a KIMEP graduate is able to build a successful career in any sphere or industry' – Aidar Jexembiyev, MPA, 1999.

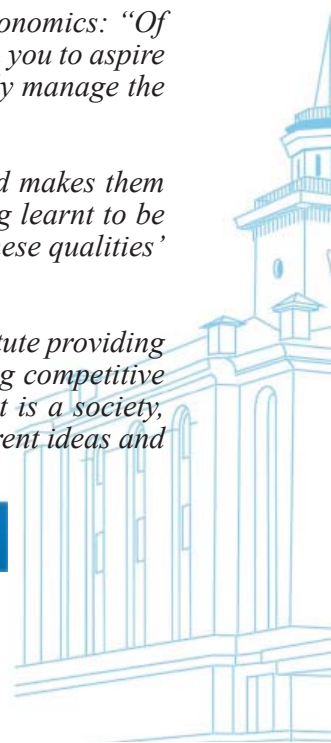
'For me KIMEP has always been and still remains not only the most privileged high school of the Republic, but also the place which gave me the future. The knowledge and skills acquired at KIMEP allow me to be always on top of the matters' – Aidar Utkelov, MPA, 1998.

'I think the mission established by KIMEP provided me with an opportunity to really get an education that has changed not only my career, but life in general' – Elmira Bogovieva, MPA, 1996.

'As for the impact of a KIMEP education, I would like to quote my professor of microeconomics: "Of course, the Institute will give you the basic knowledge. But, more importantly, it will teach you to aspire to self-improvement, self-education, to value your time and use it rationally, to effectively manage the stress"' – Aigerim Ibrayeva, MPA, 1996.

'KIMEP helps its students to realize their own abilities and talents, empowers them and makes them appreciate others more – one feels one can contribute in many areas. I think that having learnt to be independent and confident, KIMEP graduates appreciate and strive to further develop these qualities' – Dilbar Gimranova, MBA, 2000.

'I thank KIMEP for everything it taught me. KIMEP is really much more than just an institute providing high quality education; in fact it is a great school, teaching us how to survive in a strong competitive environment, to get a desirable result overcoming various challenges, and, of course, it is a society, where we meet and build relationships with various people of diverse cultures, with different ideas and talents' – Zemfira Shamileva, BSc, 2008.



'KIMEP gave me self-confidence in my own abilities to study, understand and apply effectively and efficiently any subject whatever complex it might be. The years flew so quickly that after 12 years have passed we still miss our time at KIMEP' – Yevgeniy Kopaigora, MBA, 1998.

2.2 Advice to the new generation of KIMEP students

'I wish KIMEP students to be the best in everything. I want to see KIMEP graduates as a new wave of Kazakh managers with new visions and new approaches who can make our country developed and competitive' – Bakytzhan Sarkeyev, MPA, 2002.

'Show the maximum of zeal and patience in acquiring the best education and work with even greater effort and diligence to apply the received knowledge in practice for the benefit of our homeland' – Meirbek Mazhitov, ExMBA, 2009.

'KIMEP gives its students the opportunity to learn to take responsibility and be self-reliant. Only this approach can pave the way to future success' – Aigerim Ibrayeva, MPA, 1996.

'It is now the time for you to absorb all information, enjoy the studies, the communication and the KIMEP atmosphere. Exchange ideas, debate, persuade, listen to others, and learn how to learn' – Valentina Grigoryeva, MBA, 1996.

'Always try to get the best from any simple thing, think out of the box, never look back, the more barriers you face, the more valuable goals you reach' – Aslan Moldanyazov, BSc, 2008.

'Consider obstacles not as a problem, but as the next opportunity in achieving the goal. Develop leadership abilities, as it would be very difficult to succeed without them' – Olga Yemtseva, MBA, 1997.

'Work hard but smart... Take always the best of what is available, do not disperse yourself in various activities. Focus and build on your strengths' – Gani Uzbekov, MA, 1997.

'Your talents, combined with a genuine respect to yourself and others, are the powerful resource for making a great contribution to your future success' – Galina Kalinina, MBA, 1998.

'In the rigid competitive career struggle do not lose the desire to help people and do not let your heart harden' – Vera Brykina, MBA, 1995.

'Do what you love to do. Enlarge your comfort zone by taking challenges. Keep working! Keep walking! Keep smiling! Keep studying!' – Yerlan Zhalgassov, MBA, 1998.

'Never stop – always expand your horizons and improve skills in practical activities' – Elmira Chulanova, MBA, 2000.

'The most important are diligence and inquisitiveness, aspiration to get to the truth, and passion – they will make you live an interesting life and discover yourselves' – Kulyash Seilova, MBA, 1997.

'Listen to your dreams, study hard, believe in yourself, do it!' – Larissa Savitskaya, MPA, 1996.

'Do not stop at what you have achieved. Always aspire to further professional development and excellence. If you are a competent specialist in your field, you will always be in demand, and will have an opportunity to implement your plans and fulfill your dreams' – Bayan Shapagatova, MBA, 1996.

Master of Arts in Economics (MA)

Saida Djarbolova, MA, 1994

**Head of Representative
Office in Kazakhstan**

ING Bank NV



On KIMEP education: Opened doors to international jobs in finance industry and international market.

To current students: Investment in education always pays off. Education never ends. Work on yourselves and you will be successful.

Career milestones:

- 1994 - 1997 Senior Analyst at Central Asian – American Enterprise Fund
- 1997 - 2000 Senior Investment Officer at Kazakhstan Investment Fund
- 2001 - 2005 Vice President of Structured Finance at ING Bank Netherlands
- 2005 - 2011 Head of Representative Office in Kazakhstan at ING Bank

Yelena Kalyuzhnova, MA, 1994

**Professor, Director of the Centre
for Euro-Asian Studies**

The University of Reading, UK



On KIMEP education: KIMEP gave me everything what I could wish to have to start my career.

To current students: Believe in yourself and follow your dreams.

Career milestones:

- 1994- 1995 Economic Adviser to the President of Kazakhstan at Council of Economic Advisers under the President of Kazakhstan
- 1995 - 2011 Co-ordinator and then Director in the Centre for Euro-Asian Studies, Professor at the University of Reading, UK

Gani Uzbekov, MA, 1997

**Deputy Chief Executive Officer
and Chief Risk Officer**

HSBC Bank Kazakhstan



On KIMEP education: Getting my KIMEP education in 1997 has undoubtedly brightened my career prospects and subsequent education opportunities. Among the major premium factors of KIMEP I would call the highest standard of knowledge, professionalism, and confidence in the value of the education achieved. Besides, KIMEP has presented me with life-time friends and network for good.

To current students: Work hard but smart while you have time and are eager to do so. Always be aware of and maximally in touch with the real business environment, take on any possible internship opportunities. Always take the best of what is available, do not disperse yourself in various activities. Focus and build up on your strengths.

Career milestones:

- 1997 - 1999 Tax and Legal Consultant at Arthur Anderson
- 2003 - 2006 Vice Minister at the Ministry of Finance of the Republic of Kazakhstan
- 2006 - 2008 Deputy Chairman at Agency on Regulation and Supervision of Financial Market and Financial Organizations
- 2008 - 2009 Deputy Chairman at Sustainable Development Fund Kazyna
- 2009 - 2011 Deputy Chief Executive Officer and Chief Risk Officer at HSBC Bank Kazakhstan



Ilshat Khalit, MA, 1998

Director

Oil Trade Center

On KIMEP education: KIMEP as a school gave me a lot: high-end economical/business education, ability to speak business English and interact with business people around the globe (ExxonMobil experience, business trips, etc). KIMEP has opened doors for self-development; it has given me great degree of confidence. I have a good network of ex-classmates, who work across Kazakh government/business environment. This helps me in real life and business.

To current students: 1. Study hard today, because tomorrow when you start working, there is not enough time for studies and self-development (try to take more subjects than required)

2. Make many friends at KIMEP, tomorrow they may become your real friends or business partners (be active in student life, take part in all competitions and extracurricular events)

3. Go on an exchange program, we all need international and multicultural experience, as our business goes global (try to study other languages)

4. Be loyal to your employer, do not change jobs often. When you choose a company, look to your direct boss as a potential instructor/mentor (people with life experience are better than without). You need such a boss, who can be useful for your self-development throughout your business life.

Career milestones:

1998 - 2004 Sales Manager and then Director of Marketing Branch at ExxonMobil Kazakhstan

2004 - 2011 Director at Oil Trade Center



Ardak Shakirkhanov, MA, 1998

Chief Executive Officer

Generali Life

On KIMEP education: KIMEP education was a major contribution to my career development and success.

To current students: Work hard, learn as much as possible, and take initiatives and challenges.



Career milestones:

2004 - 2006 Deputy General Manager at AIG Kazakhstan Insurance Company

2006 - 2009 Chief Executive Officer at "Czech Insurance Company Kazakhstan – Life Insurance", a subsidiary of Ceska Pojistovna a.s.

2009 - 2011 Chief Executive Officer at Generali Life, subsidiary of Assicurazioni Generali S.p.A.

Gulnara Bekzhanova, MA, 1999

Owner

Leman Estates

On KIMEP education: One can ascend by a career ladder, while another can use an elevator. Certainly, after graduating from KIMEP the number of available career development opportunities increased. And the reason was not simply the degree, but the knowledge that was obtained at KIMEP: it was up-to-date and necessary in everyday work.

To current students: The full appreciation of the value of education received will come only after you leave the KIMEP campus. Enjoy every new day, do not be afraid to ask silly questions and express your opinion. Good luck!



Career milestones:

1999 - 2000 Director General at Central Asian Foundation for Management Development

2001 - 2001 Senior Financial Analyst at Kaznefteproduct

2002 - 2003 Head of Finance and Economics Department and then Chief Financial Officer at KGNT Engineering

2003 - 2004 Chief Executive Officer at Caspian Offshore Construction

2005 - 2011 Financial Consultant and Managing Partner at Atlas Wizard

2006 - 2011 Owner at Leman Estates with TM ZIBA

2008 - 2008 Chief Financial Officer at KITNG Engineering Company

Sanzhar Kozybayev, MA, 1999

**Director of Investment Banking
Visor Capital**



On KIMEP education: KIMEP education was the first solid brick in the wall of my understanding of economic theory and the business environment. My classmates were very interesting individuals with broad experience and diverse attitudes to life. So, when speaking about the contribution of a KIMEP education to my success, these two factors, i.e. quality of teaching and knowledge I received from my classmates, had the most significant and enriching influence on my views on potential developments in Kazakhstan. Education and environment always give a striving individual the privilege of choice in his or her life. Therefore, I will be always thankful to KIMEP for giving me such a privilege when I was in my twenties and had to compare potential scenarios of my career in the future.

To current students: I have a lot to say to KIMEP students, but in order to be brief my message would be that seeking diversity of views around you and being creative in everything you do would always be your best friends. Do not take everything for granted, nothing is perfect, but everything is interconnected. The more pieces of information you have the more complete the final picture would be. You would be able to gather all pieces and enjoy the colorful puzzle of this world of knowledge and energy. Always leave your doors open to different views around you and seek for their alternatives, since the truth is somewhere in the middle.

Career milestones:

- 1999 - 1999 Head of Division at KEGOC
- 1999 - 2000 Senior Consultant at Halyk Saving Bank of Kazakhstan
- 2000 - 2003 Senior Consultant at PricewaterhouseCoopers
- 2003 - 2004 Chief Financial Officer at Keppel Kazakhstan
- 2004 - 2005 Chief Financial Officer at Kazakhstan CaspiShelf
- 2005 - 2006 Executive Director at Visor Investment Solutions
- 2006 - 2011 Director at Visor Capital

Mira Nurmakhanova, MA, 1999

**Assistant Professor
KIMEP**



On KIMEP education: The knowledge I gained from the KIMEP MA program allowed me to continue my study abroad and obtain a PhD degree. Taking into account that my first background was in mathematics, it is exactly the English language and Economics degree received at KIMEP that helped to secure my successful enrollment in an American university and determined my further academic career.

To current students: I believe that a person needs to explore this world and find him/herself in this life. I know first-hand that KIMEP graduates can successfully continue their education in the world's best universities. Not only do they have good preparation, but they also possess great energy, persistence and focus that help them overcome academic difficulties, uncertainties and fears. The world is very big and challenging and the more you learn, the easier it is to set one's own goals. Acquaintance with other countries and cultures is not only interesting, but also useful – this experience helps one to make informed decisions and forge fruitful relations with foreign partners. Moreover, when you are abroad, you begin to better understand and value your own culture, your motherland and compatriots.

Career milestones:

- 1999 - 2000 Lecturer at Kazakh American University
- 2000 - 2002 Teaching Assistant at Iowa State University, USA
- 2002 - 2008 PhD student in Economics and Statistics at Iowa State University, USA
- 2009 - 2011 Assistant Professor in Bang College of Business at KIMEP



Borisbiy Zhangurazov, MA, 1999

**Deputy Chairman of the
Executive Board**

Kazyna Capital Management



On KIMEP education: KIMEP is a home for a whole generation of modern professionals in accounting, finance, investments and other business professions. For me my KIMEP education is a solid base on which I have built my career. Over time I realize more and more the benefits of the education and degree obtained at KIMEP.

To current students: Learn hard. The knowledge you get during your studies is vital for your career and will be needed throughout your lifetime. "The more you sweat in peace, the less you bleed in war."

Career milestones:

- 2000 - 2004 Audit Senior at Ernst and Young
- 2004 - 2005 Finance Director at Greyworldwide
- 2005 - 2006 Audit Senior Manager at Deloitte
- 2006 - 2006 Corporate Finance Director at Samruk Kazyna
- 2006 - 2008 Deputy Chairman of the Executive Board at National Innovation Fund
- 2008 - 2011 Deputy Chairman of the Executive Board at Kazyna Capital Management

Gaukhar Massangaliyeva, MA, 2000

Chief Accountant

Home Credit Bank



On KIMEP education: My KIMEP education has changed the quality of my life as well as of my career. It has changed my perception of coming events, encouraged me to accept courageous and reasonably brave decisions, and has opened for me new development opportunities.

To current students: Be enthusiastic and brave, invite new knowledge and new meetings, be open and honest with people, share your knowledge and feelings with others, do not be afraid to take on opportunities!

Career milestones:

- 2000 - 2002 Financial Analyst at Azimuth Energy Services
- 2002 - 2006 Auditor and then Senior Auditor at Deloitte
- 2007 - 2009 Financial Reporting Manager at Alliance Bank
- 2010 - 2011 Chief Accountant at Home Credit Bank

Saule Kakimova, MA, 2000

Director

Absalam Education Centre



On KIMEP education: KIMEP education contributed very much to the development of my career.

To current students: Work hard!

Career milestones:

- 1998 - 2007 Teacher in College of Continuing Education at KIMEP
- 2007 - 2011 Director at Absalam Education Centre

Master of Business Administration (MBA)

Dauren Diyarov, MBA, 1994

Chairman of the Board

Kazinform

On KIMEP education: The KIMEP education system is of international quality; therefore, I think that KIMEP education is a successful step towards one's future career.

To current students: I wish all KIMEP students to excel academically and to achieve heights in future careers!

Career milestones:

- 1995 - 1997 Director at VIA Company
- 1997 - 2000 Chief positions in the area of Finance at Rahat-Metals, Centraz Finance Securities Ltd. and Vesta
- 2000 - 2002 Director at D.D.D. Company
- 2002 - 2003 Senior Expert of the Department of Internal Policy at the Republic of Kazakhstan President's Administration
- 2003 - 2004 Deputy Director and Director at Department of Youth Policy, the Ministry of Communication and Information of the Republic of Kazakhstan
- 2004 - 2011 Vice President of Economics and Development Department, and then President and Chairman of the Board at National Company Kazinform



Assel Karaulova, MBA, 1994

President/ Chief Executive Officer

**Kazakhstan Press Club/
PG Communications**

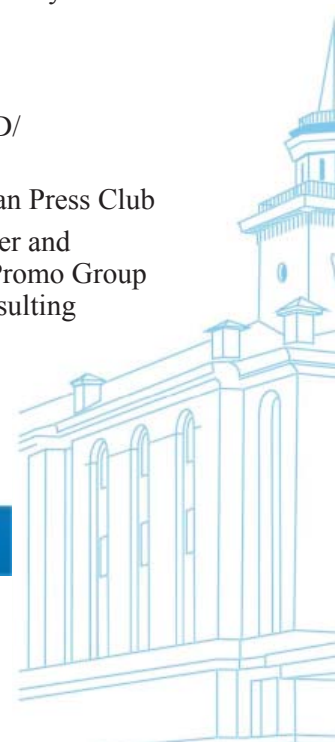
On KIMEP education: The fact that we were the first class that graduated from KIMEP made a huge impact on my career. I changed my journalism background to PR management and, thanks to skills and knowledge received from KIMEP, was able to establish and successfully run my own business. I also received a Muskie Scholarship and spent 2 years in US doing my second Master's degree in Public Affairs. Due to the educational model practiced at KIMEP, it was very easy for me to study in the USA. Last, but not least, I maintain a personal and professional relationship with KIMEP classmates. I meet them all over the world, and know that 85% of our class are very successful people who achieved much in their professional careers and personal lives.

To current students: Today it is much more difficult to compete in our society, and internationally, as compared to what it used to be 17 years ago, when I graduated from KIMEP. We spoke great English and had an MBA – then it was enough to get a well-paid job and good professional perspectives. Now it is not enough - almost all youngsters speak English today and it is not that difficult to obtain the degree. So, in order to succeed, you have to understand clearly what you want and how to get there. You should also speak 3-4 languages, study hard, and rely on yourself, not on parents. 'Self-made' means you did it yourself!



Career milestones:

- 1995 - 1996 PR Manager at USAID/ Burson-Marsteller
- 1996 - 2011 President at Kazakhstan Press Club
- 2001 - 2011 Chief Executive Officer and Managing Partner at Promo Group Communications Consulting Agency



Oleg Tsurkan, MBA, 1994

Chairman of the Board

BTA Securities

On KIMEP education: KIMEP directed me towards the life path that I currently follow.

To current students: Having chosen KIMEP you will never regret it.

Career milestones:

- 1994 - 2003 All stages of career ladder from Specialist to Deputy Chairman of the Board at ABN AMRO Bank
- 2003 - 2004 Managing Director and then Deputy Chairman of the Board at Nauryz Bank Kazakhstan
- 2005 - 2007 Chairman of the Board and Acting Chairman of the Board at several banks in Ukraine (Transbank, Ukrainian Credit and Trade Bank, BTA Bank)
- 2007 - 2011 Managing Director at BTA Bank Kazakhstan
- 2011 - 2011 Chairman of the Board at BTA Securities



Timur Uzbekhanov, MBA, 1994

Country Managing Director

G4S Kazakhstan

On KIMEP education: I changed my field from mathematics and IT to finance and accounting after gaining an MBA at KIMEP. This is the significant contribution of KIMEP to my professional life. I am a manager now and I am glad it happened in my life.

To current students: Learn to solve any problems while studying, as real life is full of problems to be solved by you. The more you train your mind now, the easier it will be in your real professional life, or even in your whole life. Solve them, find different ways and solutions. Remember – decisions must be made, and they will always be made, either by you, or for you - it is your choice. There is a theory – to be a successful manager, one should perceive this role as a pie, or a circle, split into three equal sectors: expertise, management and communication. Good luck!



Career milestones:

- 1995 - 1999 Auditor at Ernst and Young
- 2000 - 2001 Financial Manager at Oracle Nederland B.V Representative Office
- 2001 - 2007 Chief Accountant and Finance Controller at Kazakhtelecom
- 2007 - 2008 Internal Auditor at Capital Partners
- 2008 - 2009 Finance Director and Administrative Director at Vasilkovsky GOK
- 2010 - 2011 Regional Director and Country Managing Director at G4S Kazakhstan

Vera Brykina, MBA, 1995

Director

Firm Kaz Centre

On KIMEP education: KIMEP changed my perception of business management principles and facilitated a smooth professional transition from a socialist-style manager to a businessperson.

To current students: In the rigid competitive career struggle do not lose the desire to help people and do not let your heart harden.

Career milestones:

- 1995 - 2000 Chief positions in Supply and Marketing at AHBK Textile Company
- 2000 - 2002 Director of Department of Supply and Marketing at Ust Kamenogorsk Textile Mill of Silk Fabrics
- 2002 - 2011 Director at Firm Kaz Centre



Dana Inkarbekova, MBA, 1995

Assurance Partner

PricewaterhouseCoopers

On KIMEP education: KIMEP created a tremendous opportunity to expand my career perspectives at the right time. I met outstanding people in KIMEP, the level of my classmates was very high.



I am grateful to KIMEP, and I believe my classmates are as well, for such a positive impact on our country.

To current students: First of all – enjoy your student time, use it effectively to learn more and also have fun. Do networking and extracurricular activities, be diverse, try various internships to understand what you would really like to do after your graduation.

Career milestones:

1995 - 2011 All stages of career ladder from Junior Audit Consultant to Assurance Partner at PricewaterhouseCoopers

Elmira Kabiyeva, MBA, 1995

**Coordinator, Career and Employment Center
KIMEP**



On KIMEP education: In my opinion, KIMEP is the best education provider in Kazakhstan and Central Asia. Working for almost 10 years in the sphere of recruitment, I can confirm that the companies that are large, international, and high-standards-oriented, apply to KIMEP when they look for specialists. They know perfectly the high level of our graduates' preparedness. They are very satisfied with the quality and that is why they apply each year specifically to us.

To current students: We recommend KIMEP students: to study, study and study, as studying in KIMEP is real work. If you came to acquire knowledge, to make a career, you should put all your efforts to achieve this. One must walk along the chosen path without turning away from it. As for the job – later we will help you in finding it. And, of course, if possible, one should be socially active and acquire good skills, as companies also pay attention to these features in their recruitment. I believe that presentation, communication and language skills, which are necessary to start a professional career, KIMEP gives to students in full.

Career milestones:

1994 - 1997 Senior Officer, Correspondent Banking Division and then Head of Correspondent Banking Division at Bank TuranAlem
2001 - 2011 Coordinator, Career and Employment Center at KIMEP

Talgat Kukenov, MBA, 1995

Managing Partner

Aureos Central Asia Fund



On KIMEP education: KIMEP education gave me an opportunity to open a door to an international career in private equity and to continue enhancing my education in leading Western Universities (McGill University in Canada and the University of Amsterdam).

To current students: Study hard and never give up.

Career milestones:

1995 – 1997 Investment Analyst at Central Asia American Enterprise Fund
1999 - 2002 Investment Manager at Eagle Venture Partners
2003 - 2004 Investment Manager at Islamic Corporation for the Development of the Private Sector, IDB affiliate
2004 - 2006 Deputy Chairman at National Innovation Fund and then Investment Fund of Kazakhstan
2006 - 2007 Chairman of the Board of Directors at Kazyna Capital Management
2007 - 2011 Managing Partner at Aureos Central Asia Fund

Galimzhan Pirmatov, MBA, 1995

President

Cameco Kazakhstan



On KIMEP education: KIMEP laid the foundation of my career.

To current students: Study hard and do not be afraid of challenges.

Career milestones:

2007 - 2009 Vice Minister at the Ministry of Economy and Budget Planning of the Republic of Kazakhstan
2009 - 2009 First Deputy Chairman at BTA Bank
2009 - 2011 Vice President at NAC Kazatomprom
2011 - 2011 President at Cameco Kazakhstan

Zhanna Zimanova, MBA, 1995

Financial Director

Video International Kazakhstan LTD



On KIMEP education: KIMEP is the flagship of business education in Kazakhstan. The education received at KIMEP became one of the key factors in a successful career.

To current students: I wish KIMEP students all success in achieving their goals, in the promotion of high working standards learned at KIMEP, and in continuous professional development and acquiring of new knowledge.

Career milestones:

- 2000 - 2007 International Tax Manager at Phillip Morris Kazakhstan
- 2007 - 2011 Corporate Tax Manager at PetroKazakhstan
- 2011 - 2011 Financial Director at Video International Kazakhstan LTD

Valentina Grigoryeva, MBA, 1996

Independent HR Consultant



On KIMEP education: In the 1990s, KIMEP was the only HEI in the CIS that provided an opportunity to obtain an MBA degree. At that time, it was a “window to new world”, novel in all regards: teaching system, disciplines taught, style of teacher-student interrelation and communication, Fun club – everything was unusual, surprising, amazing and inspiring. That is why it can be said that KIMEP not only gave knowledge, but dramatically changed my post-Soviet worldview. KIMEP professors and teachers created an atmosphere that helped each student to realize the inner potential, breathed into us confidence in ourselves, in our professional capacities, facilitated goal-setting, deadline identification and achievement of planned objectives. It is certain that, as a professional, I was formed by the knowledge received at KIMEP, by the ability to analyze and develop my own point of view, by the values that were inculcated in KIMEP.

To current students: It is now the time for you to absorb all information, enjoy the studies, the communication and the KIMEP atmosphere. The knowledge will be updated throughout the life, and, in my opinion, the happiness of communicating to people that currently surround you, is much greater a value. Exchange ideas, debate, persuade, listen to others, and learn how to learn – it will help you to grow as a person, to develop individual vision and system of values upon which your future professional achievements will be based.

Career milestones:

- 1996 - 2000 Lecturer in Bang College of Business, Director of Career and Employment Center and later Director of Corporate Development Department at KIMEP
- 2001 - 2001 Deputy Chairman of the Board, HR Director at Seimar
- 2002 - 2003 HR Director at Planeta Elektroniki
- 2004 - 2011 Independent HR Consultant, Certified Management Consultant
- 2010 - 2011 Member at Institute of Management Consultants, USA
- 2010 - 2011 Chair of Membership Committee and Treasurer at Kazakhstan Chamber of Management Consultants and Trainers

Dana Minbaeva, MBA, 1996

**Professor
Head of the PhD School in Economics and Management
Copenhagen Business School**



On KIMEP education: KIMEP gave me a good start: it provided me with an extraordinary opportunity for international academic career discovery. In fact, I started my academic career at KIMEP. I worked as a lecturer and then a senior lecturer in the MBA program for four years, between 1996 and 2000. But one of my favorite experiences at KIMEP was all of the amazing classmates I studied with, working on group assignments, and meeting deadlines, sharing the ups and downs of busy KIMEP life.

To current students: Dream big and don't give up!

Career milestones:

- 1996 - 2000 Senior Lecturer in Management and Associate Chairperson of Business Administration Department at KIMEP, Kazakhstan
- 2000 - 2004 Ph.D. fellow, Copenhagen Business School, Denmark; Business Consultant and Trainer at T&B Consult, Denmark and SAIT, Kazakhstan
- 2004 - 2008 Assistant Professor at Copenhagen Business School, Denmark; External Lecturer of Social Sciences at Copenhagen University and Roskilde University, Denmark
- 2008 - 2011 Professor, Head of the Ph.D. school in Economics and Management at Copenhagen Business School, Denmark; Associate Editor at *Human Resource Management* (Wiley)

Bayan Shapagatova, MBA, 1996

Head of Risk Management Department

Kazakhstan Stock Exchange



On KIMEP education: Education received at KIMEP strongly influenced my life: firstly, I completely changed my profession (my first degree was in mathematics); secondly, the MBA degree helped me gain promotion to leading positions in companies where I worked after graduating from KIMEP.

To current students: Do not stop trying to achieve. Always aspire to further professional development and excellence. If you are a competent specialist in your field, you will always be in demand, and will have an opportunity to implement your plans and fulfill your dreams.

Career milestones:

- 1997 - 2004 Senior Economist in Department of Internal Audit at the National Bank of Kazakhstan
- 2004 - 2008 Head of Risk Department and then Risk Management Division at the National Bank of Kazakhstan

- 2008 - 2010 Director of Project Office for Risk Management Systems' Implementation at BTA Bank Kazakhstan
- 2010 - 2010 Financial Director at DEKA Controlling
- 2010 - 2011 Head of Risk Management Department at Kazakhstan Stock Exchange (KASE)

Baurzhan Burkhanbekov, MBA, 1997

Director

PricewaterhouseCoopers

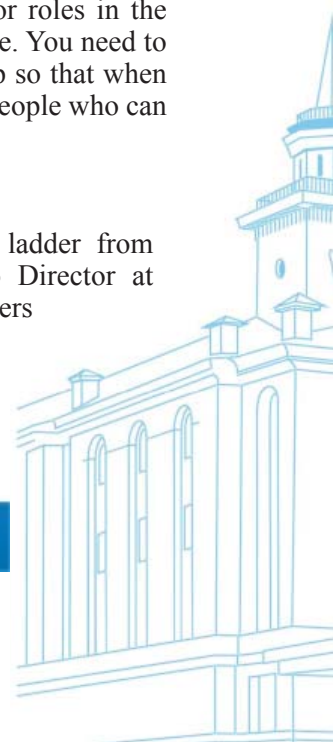


On KIMEP education: Having a KIMEP education was the most important factor in my career choice and subsequent success. At the time when I graduated it was the only local university where I could get quality education in finance. KIMEP continues to be one of the most preferred sources when we look for new hires.

To current students: I advise you to study hard and learn as many subjects as it is possible in order to broaden your knowledge in various areas. Having said that, you need to take into account that the selection of subjects is like a decision on making an investment, so, while your portfolio should be sufficiently differentiated, you need to make sure there are core subjects where your skills are best, and therefore, where you will get the most return. This is the time you must invest in yourself. The more you invest now, the more will be the return. It is also important to establish and maintain a quality relationship with your classmates. It is some of your classmates, who will be taking senior roles in the private and public sectors in the future. You need to develop and expand your relationship so that when the time comes you can always find people who can support you.

Career milestones:

- 2000 - 2011 All stages of career ladder from Senior Consultant to Director at PricewaterhouseCoopers



Rasul Kuzenbayev, MBA, 1997

Chief Financial Officer

SK Leasing

On KIMEP education: My KIMEP education opened doors to the auditing industry and expanded my access to the business world.

To current students: The main advice is to set the goal of becoming an entrepreneur and investor and learn from this perspective. I have learned from being an employee, however, to be truly financially independent, one needs to learn all subjects from the perspective of both investor and employee.

Career milestones:

- 1997 - 2001 Senior Auditor at Arthur Anderson
- 2001 - 2005 Financial Controller at Caspian Downhole Services
- 2005 - 2010 Chief Accountant at KazMunayGas Exploration Production
- 2010 - 2011 Chief Financial Officer at SK Leasing



Olga Yemtseva, MBA, 1997

General Manager

STADA CIS for Central Asia

On KIMEP education: KIMEP opened wide for me the doors to positions in foreign multinational companies. During my study at KIMEP, I became better organized, my thinking better structured and my leadership skills more pronounced. Goals that I set throughout my career, formulated themselves into objectives, making it easier to achieve them. I always remember KIMEP with excitement: it was the toughest time, sleepless nights of exam preparation, uncountable number of books read in one night..., but at the same time it was the most interesting time in my life. I think these challenges strengthened my character and ability to overcome obstacles, which helped me much in my professional career.

To current students: No doubt - the knowledge and education received at KIMEP will help you in choosing a profession, as well as in finding placement in a prestigious Kazakhstani company (local and foreign). But in order to succeed in a career, you must already have set ambitious goals, bravely face challenges, and lead in everything! Consider obstacles not as a problem, but as a next opportunity in achieving the goal. Develop leadership abilities, as it will be very difficult to succeed without them.

Career milestones:

- 1997 - 2000 All stages of career ladder from Medical Representative to Product Manager at Berlin-Chemie/Menarini Group AG
- 2001 - 2002 Marketing Adviser at Ratiopharm AG
- 2002 - 2011 Head of Representative office and then General Manager for Central Asia at Stada AG



Kulyash Seilova, MBA, 1997

**Deputy Director,
Foreign Affairs and Special
Projects Department**

Kazakhtelecom

On KIMEP education: My KIMEP diploma helped me in my career. The knowledge of language and financial disciplines was instrumental in benchmarking of foreign companies and communication with representatives of Western companies and the International Telecommunication Union. The training experience and system approach to problem solving turned out to be very useful as well.

To current students: The most important qualities are diligence and inquisitiveness, aspiration to get to the truth, and passion - they will make you live an interesting life and discover yourselves.

Career milestones:

- 1997 - 2011 All stages of career ladder from Manager to Head of External Relations Department and Deputy Director of External Relations and Special Projects Department at Kazakhtelecom



Aigerim Zhaparova, MBA, 1997

**Director of Retail Credit
Department**

Eurasian Bank

On KIMEP education: My KIMEP education always was, is and will be invaluable. In the period of emergence of the new Kazakhstan, there was an extreme shortage of a cadre with knowledge of international business. KIMEP opened its doors at the right time, and those who studied there in 1995-1998 benefited from an opportunity not only to change their professional sphere, but their lives in general. KIMEP graduates are in demand and respected by



KIMEP Outstanding Alumni Stories of Success

employers. I am grateful to KIMEP for the study standards, textbooks, faculty members, unforgettable student life, and for my work!

To current students: There are many higher education institutions in Kazakhstan, but the number of really good, recommendable institutions that offer education of new quality level is not that large. KIMEP is your good luck and a ticket to the future.

Career milestones:

- 1997 - 1998 Specialist in Customer Service Department at Demir Bank
- 1998 - 2001 Head of Customer Service Department at HSBC Bank Kazakhstan
- 2001 - 2002 Senior Auditor at Ernst and Young
- 2002 - 2006 Business Development and Audit Manager at Deloitte
- 2006 - 2011 Operations Director at ProstoCredit
- 2011 - 2011 Director of Retail Credit (Middle-Office) Department, Eurasian Bank

Zhanar Adilbayeva, MBA, 1998

Managing Director of Economics and Finance

KMG Kashagan B.V.

On KIMEP education: KIMEP is an excellent springboard for career growth. In addition to the knowledge and education it provides, studying at KIMEP taught us to work in a team, strive to achieve goals, be persistent and hardworking.

To current students: If you want to achieve something in life, first clearly define the goal by setting the time-frame and ways to achieve it. Never stop at what you have already reached. Always continue learning something new. It could be anything that you like, such as driving a car, playing the guitar, deepening language proficiency or doing network marketing. In addition to the main work, it can be a very rewarding experience. Always find time for family, meeting with friends and playing sports. Keep good relationships and take care of your health. Remember that each person around has something that you can learn.

Career milestones:

- 2005 - 2007 Deputy Director of the Asset Management Department at National Company KazMunayGas
- 2007 - 2008 Deputy General Director of Economic and Finance at KazMunayGas-Service

2009 - 2011 Managing Director of Economics and Finance at KMG Kashagan B.V.

Galina Kalinina, MBA, 1998

Director of Energy Sector Business and Finance Administration

Siemens

On KIMEP education: The education you choose is often paramount to future success. In just two years at KIMEP, through your textbooks, research, and assignments, it gives you a consolidated overview of economic theories, formulas, and experiments conducted by generations of scientists, economists, mathematicians, and other experts. Now you can apply the knowledge you got, interact with other people, manage projects, and complete assignments efficiently and effectively.

To current students: I want the KIMEP of tomorrow to be better than the KIMEP of yesterday, and even the KIMEP of today. Your talents, combined with a genuine respect for yourself and others, are a powerful resource for making a great contribution to your future success.

Career milestones:

- 2000 - 2003 Business Finance Director at Nursat
- 2003 - 2011 Director for Energy Sector Business and Finance Administration at Siemens

Yevgeniy Kopaigora, MBA, 1998

Member of Board of Directors, Independent Director

Generali Life

On KIMEP education: KIMEP gave me self-confidence in my own abilities to study, understand and apply effectively and efficiently any subject however complex it might be. The intensity of our studies was awesome – I wonder how we managed to enhance our knowledge and improve our business skills in such a short period of time. Also, after KIMEP I found that I had a wide network of my classmates who are not only professionals in the field but also my personal friends who continue to interact daily on various topics. Two years flew so quickly that after 12 years past we still miss our time at KIMEP.

To current students: I use my KIMEP database as a talent pool for myself and my friends as we are all employers. If you are not yet there – welcome!

Career milestones:

- 1998 - 2006 All stages of career ladder from Finance Trainee to Manager of Internal Control and Compliance and Manager of Operations Finance at Phillip Morris Kazakhstan
- 2006 - 2007 Finance Manager at Kausar Oil and Gas
- 2006 - 2007 Member of Board of Directors at Krasnoleninskneftegas-Dobycha
- 2007 - 2009 Head of Internal Audit and Risk Management at Kar-Tel
- 2009 - 2010 Finance Director for Kazakhstan at Novartis
- 2009 - 2011 Member of Board of Directors, Independent Director at Generali Life

Yerlan Zhalgassov, MBA, 1998

General Director

InnoVirt



On KIMEP education: KIMEP dramatically changed my knowledge, overall education, vision and consequently career path. The bright teachers, smart messmates, outstanding teamwork and intensity of study made the period at KIMEP unforgettable. KIMEP provided keys to closed doors and the skills to open them.

To current students: Do what you love to do. Enlarge your comfort zone by taking challenges. Keep working! Keep walking! Keep smiling! Keep studying!

Career milestones:

- 1998 - 2003 HR Consultant and then HR Manager at PricewaterhouseCoopers
- 2003 - 2006 HR Manager at PetroKazakhstan
- 2006 - 2010 HR Director at PetroKazakhstan Kumkol Resources
- 2010 - 2011 HR Director and then General Director at Business Applications Solutions
- 2011 - 2011 General Director, InnoVirt

Aizhan Berdina, MBA, 1999

Partner

Le Fartu



On KIMEP education: Currently I own a company that produces hardware for furniture, refurbishment and advertising materials. The company has been operating for more than 10 years already. We closely collaborate with foreign partners and constantly improve and expand our production capacities to decrease Kazakhstan's dependence on exporting countries, build up local manufacturing potential and develop corresponding infrastructure. Recently we opened a joint project with French partners, and plan to produce goods with European quality at affordable prices. Any decision and step implies risks but also brings opportunities for realization of new daring projects.

The abilities learned at KIMEP – to compete, to make decisions independently, to plan processes wisely, to constantly develop professionally, to work hard and enthusiastically – are the precious input, the main investment in my life, the one that gave impetus to all my present and future achievements.

To current students: Dear students! You are the future of our country. It is you who were lucky to be born and grow up in already independent Kazakhstan, with unlimited possibilities and aspirations. Time runs quickly, and it is in your power only to make use of each minute – study, grow and build a modern and strong country, one equal to other world powers.

Career milestones:

- 2009 - 2011 Director at Best Seller
- 2011 - 2011 Partner at Le Fartu

Vladimir Din, MBA, 1999

Head of Subdivision

BTA Bank Kazakhstan



On KIMEP education: KIMEP taught me hard work and team brainstorming, gave me knowledge of international business theory and practice.

To current students: Be persistent in acquiring knowledge and learning teamwork, developing strong leadership skills and creating good relations with your fellow students.

Career milestones:

- 1999 - 2000 Director of Division at USKO International, Telecommunication, Kazakhstan

2003 - 2005 Deputy Chairman of the Board at BTA Bank Kyrgyzstan

2006 - 2008 Vice President at Affordable Housing, Kazakhstan

2008 - 2011 Head of Subdivision (Agricultural Sector), Credit Analysis, Corporate Finance, at BTA Bank Kazakhstan

Yerzhan Dossymbekov,
MBA, 1999

Partner, Head of Assurance
Grant Thornton



On KIMEP education: In my opinion, KIMEP's contribution to my success was invaluable. After graduation from the Physics faculty of Kazakh State University in 1996 I was not sure about my future – at that times our country encountered significant economic reforms and unfortunately nobody was interested in new physicists. I thank my friends who advised me to continue my education at KIMEP. From the very beginning I was impressed with the totally different approach to the teaching process: the knowledge level of professors, constant checks, strict deadlines, clear requirements and fair assessment. I also very liked KIMEP's library and books – there were so much information about business, management, finance, marketing, communication and other things and they were from the original sources – Western authors. Definitely these were tough times in terms of studying (preparation within limited time, reading and understanding of huge amount of information, language barrier, overnight preparation to assignments and exams, etc.), but I enjoyed it and I still miss that time. And this helped me a lot later, when I started my career in an international audit firm. Those abilities were our strengths. That firm still prefers KIMEP graduates to others.

To current students: I would like to congratulate you with being at KIMEP, one of the best educational institutions on business and finance in Kazakhstan. I know how it is challenging to keep with all requirements and expectations required from you to graduate from KIMEP. But trust me – it worth the effort! Be patient, be focused on study, be active in learning, be open and communicative... Everything will be useful for you – sooner or later. And be responsible for everything you do in your life, not only at KIMEP. Success will come to you!

Career milestones:

1999 - 2002 All stages of career ladder from Audit staff to Audit senior at Ernst and Young

2002 - 2003 Audit senior at Deloitte

2003 - 2005 Finance Manager at PetroKazakhstan

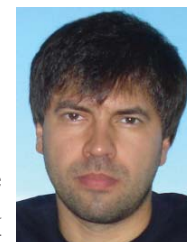
2005 - 2006 Audit Manager, and then Audit Senior Manager at Deloitte

2006 - 2011 Finance Controller and then Chief Financial Officer at Seimar Alliance Financial Corporation

2011 - 2011 Partner, Head of Assurance at Grant Thornton

Dmitriy Lengardt, MBA, 1999

Chief Executive Officer
NAYADA Kazakhstan



On KIMEP education: Before KIMEP I had medical background and didn't know anything about management, finance, etc. Knowledge I took at KIMEP really pushed me up in my business carrier.

To current students: 1. Be honest- you are nothing after bachelor degree. Evaluate yourself properly and study as much as you can from current employer.
2. Try to become professional and really great value for a company you work for.
3. Have working period between bachelor and master- master degree just after bachelor's one sounds ridiculous.

Career milestones:

2002 - 2011 Chief Executive Officer / Co-owner of NAYADA Kazakhstan

2005 - 2011 Co-owner of VetroFlex

2005 - 2011 Co-owner of StekloGran

2010 - 2011 Co-owner of Garda Glass&Stones

Sholpan Maralbayeva,
MBA, 1999

Associate Professor

International Academy of Business



On KIMEP education: Without the knowledge I obtained at KIMEP I would not have these jobs. My education allows me to be in tune with business and modern management issues.

To current students: Study well and spend much time reading textbooks and solving problems, taken

from real life. Take part in social and extracurricular events, learn how to work in teams with various people and independently.

Career milestones:

- 1999 - 2000 Manager at Central Asia Consultants Fund, NGO
- 2001 - 2004 Lecturer and Senior Lecturer positions at KIMEP and Kazakh-American University
- 2004 - 2011 Associate Professor, Chair at International Academy of Business

Zhazira Nurgaliyeva, MBA, 1999

Director

Altyn Adam Agency

On KIMEP education: As a general rule, more education means more career opportunities, and this rule holds especially true for MBAs. MBAs are rising in popularity, so you may find that you need an MBA just to get in the door with some organizations. In 1997 KIMEP had the highest ratings among all Kazakhstani universities and it is still one of the best. With an MBA, you will command a higher salary, both due to your higher skill level and your increased demand. Another interesting fact from the 2007 Corporate Recruiters Survey is that employers are willing to pay up to 84% more for candidates with an MBA. To me, I obtained very strong theoretical and fundamental knowledge at KIMEP and with combination of certain practical experience I understood how to really make business administration and management in the most effective way. I could open up my own business and still I use my knowledge on a daily basis.

To current students: Identify your goals, always make plans and be optimistic! Learn more! You never know when the things you learn today will bring you real benefit in future.

Career milestones:

- 1999 - 2001 Accountant at Chevron
- 2001 - 2005 Head of Management Accounting, Finance Manager at Baker Hughes Int. Services Inc.
- 2005 - 2011 Director at Altyn Adam Agency



Raushan Raiskhanova, MBA, 1999

Executive Director

PA Kazakhstan Independent Directors' Association



On KIMEP education: KIMEP is one of the best business schools in Kazakhstan. My business skills are the result of my study at this Institute.

To current students: Appreciate education that adds value and provides high investment returns. Work hard and focus on results. Help your HEI strive for higher accomplishments.

Career milestones:

- 1999 - 2001 Lecturer at KIMEP
- 2001 - 2009 Chief and Management positions at KMG, KMG Kashagan BV, NCOC
- 2010 - 2011 Executive Director at PA Kazakhstan Independent Directors' Association

Rinad Temirbekov, MBA, 1999

Executive Director

Eurasia Foundation of Central Asia



On KIMEP education: For more than 10 years every day I feel myself certain that receiving an education at KIMEP was one of the most valuable investments in my personal development. The MBA program helped me form a complex vision of all aspects of management and obtain a deep systematic knowledge which is effectively used in practice.

KIMEP provided me with the following advantages: team building skills, with a comprehension of mutual responsibility in front of other team members; understanding that management is an art of compromises and a balance of resources and interests, where there is not only one right decision; and acquaintance with international standards of education and communication where freedom of thinking, communications culture, and efficiency of the decision-making process are highly appreciated.

Career milestones:

- 1993 - 1995 Researcher in the Department of History at East-Kazakhstan State University

- 1995 - 1999 Cost Accountant at Bakyrchik Joint-Venture
- 1999 - 2011 All stages of career ladder from Program and Outreach Assistant to Executive Director at the Eurasia Foundation of Central Asia

Elmira Chulanova, MBA, 2000

Financial Director

OGO InterOil

On KIMEP education: I estimate KIMEP as the first stage of my career.

To current students: Never stop - always expand your horizons and improve skills in practical activities.

Career milestones:

- 2000 - 2004 All stages of career ladder from Financial Analyst to Financial Director at UniCommerce, Resmi Group
- 2004 - 2006 Financial Director at Pepsi Resmi Group Bottlers, Resmi Group
- 2006 - 2007 Financial Director at Euroset Kazakhstan
- 2010 - 2011 Financial Director at Technical Oil of Kazakhstan
- 2011 - 2011 Financial Director at OGO InterOil



Dilbar Gimranova, MBA, 2000

Senior Lecturer

KIMEP

On KIMEP education: In my opinion, KIMEP really changes society. I learnt it from the example of my own family. For each of us, our studies at KIMEP gave a new outlook – new vision of the economy, politics and management. KIMEP helps its students to realize their own abilities and talents, empowers them and makes them appreciate others more - one feels he/she can contribute in many areas. I think that having learnt



to be independent and confident, KIMEP graduates appreciate and strive to further develop these qualities.

To current students: I advise students to value KIMEP education and actively participate in internship programs, student organizations and other projects. Study years are the best time for professional development and for establishing personal ties. KIMEP provides great opportunities for growth. Our students create their own clubs, participate in programs that develop leadership potential and entrepreneurial skills, learn to become professionals in their own area. I think that KIMEP students are lucky to have the possibility to obtain high quality education and to apply the learnt knowledge in practice.

Career milestones:

- 2000 - 2002 MPhil student, Maastricht School of Management, Netherlands
- 2000 - 2011 Chair of Department of Management and Marketing and Senior Lecturer at KIMEP

Marat Saidnassimov, MBA, 2000

Area General Director

Legrand Kazakhstan, Central Asia and Mongolia

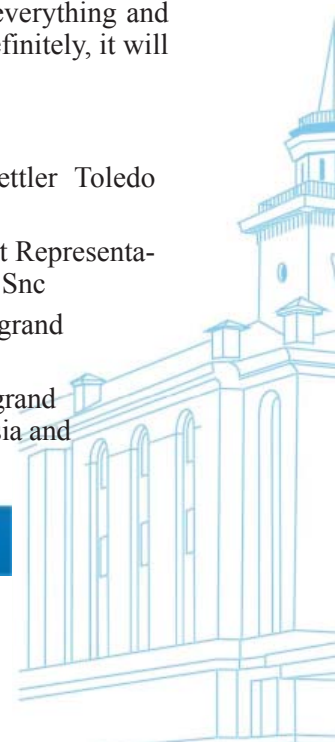
On KIMEP education: The basic knowledge given by KIMEP and its reputation allowed me to have a very successful career in an international corporation. No doubt KIMEP is the best institution in Central Asia. KIMEP is the best institution in Central Asia.



To current students: There is no single subject which is not important in KIMEP. Everything is very important! Therefore, pay attention to everything and study it, especially “case studies”. Definitely, it will all help you in the future!

Career milestones:

- 2000 - 2001 Sales Manager at Mettler Toledo GmbH
- 2001 - 2008 Chief Representative at Representative Office of Legrand Snc
- 2008 - 2010 General Director at Legrand Kazakhstan
- 2010 - 2011 General Director at Legrand Kazakhstan, Central Asia and Mongolia



Arman Zholdasbekov, MBA, 2001

General Director

Plast-Invest Company

On KIMEP education: I entered KIMEP in 1999 being already an entrepreneur. At that time, many people asked me why I decided to study at KIMEP, while I could already earn a living. However, I felt an impasse in my professional development and wanted to improve my own social status. The two years passed very rapidly and I can assure everyone now that those were the most exciting times in my life! At present, I am a General Director at Plast-Invest LLP, a fast-growing company producing header polyethylene pipes for water and gas supply engineering and communications. The company is one of the three largest pipe manufacturers in Kazakhstan.

To current students: I strongly believe that the main benefit that KIMEP gave me is the opportunity to meet my friends, the people that walk hand-in-hand with me in this life. I am proud to mention that my partner in business development, Marat Mukhamedzhanov, is also a KIMEP alumnus and we first met during the classes. I would advise current students to value the ties that they can form, developing close friendships and partnerships in KIMEP. Life consists of stages and prominent events that define them. It is now ten years after my graduation, and I can confirm that studying in KIMEP was the prominent event that became the basis for all my further accomplishments during the decade.

Career milestones:

2001 - 2011 General Director at Plast-Invest Company



Career milestones:

2005 - 2008 Executive Director at the Industrial Bank of Kazakhstan
2008 - 2010 Head of Methodology and Legal Provision Department at Kazakhstan Deposit Insurance Fund
2010 - 2011 Deputy Chairperson-Head of the Legal Provision and Organization of Payouts Department at Kazakhstan Deposit Insurance Fund

Aliya Bokazhanova, MBA, 2002

National Programme Officer

UNAIDS

On KIMEP education: I have only positive memories on my study in KIMEP. KIMEP taught me to be a professional; to have good communication skills and leadership. I am grateful to KIMEP for enabling me to become a professional both in national and international organizations.

To current students: Dear KIMEP students, I wish all of you to be smart and keep your eyes open. May all your wishes come true!

Career milestones:

2005 - 2006 Fulbright Research Scholar at the Institute for Global Health, San Francisco, USA
2007 - 2011 HIV/AIDS Project Manager at UNDP, then National Program Officer at UNAIDS (United Nations Programme on HIV/AIDS)



Nazgul Almassayeva, MBA, 2002

Deputy Chairperson-Head of Methodology and Legal Provision Department

Kazakhstan Deposit Insurance Fund

On KIMEP education: Studying at KIMEP, I simultaneously worked at the National Bank of the Republic of Kazakhstan and later in a commercial bank. The knowledge received helped me to perform my duties more effectively and to make correct decisions.

To current students: Do not be lazy. Study, be intellectually inquisitive and never be too shy to ask questions.



Alexey Vyaznikovtsev, MBA, 2003

General Manager

AGACH Distribution Kazakhstan

On KIMEP education: Participation in the KIMEP education process broadened my horizons in terms of international experience, and my approach to business and company organization. It allowed me to learn and master the full spectrum of useful and needed organization management techniques, from human resource management to financial reporting. Intensive practical trainings introduced the idea of establish-



ing my own business and helped forming a vision regarding its area. All this helped me to start applying knowledge to practice and realizing my own entrepreneurial aspirations while still studying.

To current students: Be ‘hungry’ for knowledge and use to the fullest the existing opportunities of knowledge application; absorb all new tendencies and approaches, and be active in realizing your potential. Address desired companies ‘with your homework done’ – the chances of being hired are greater for a candidate who has a ready action plan for realization of the company’s tasks and goals than for a candidate who waits to be hired and told what to do.

Career milestones:

- 2002 - 2006 Commercial Director and Chief of Business Development Department at ALSER Computers
- 2006 - 2009 Channel Account Manager at CISCO Kazakhstan, Kyrgyzstan
- 2009 - 2011 General Manager at Agach Distribution Kazakhstan

Aida Sapargazinova, MBA, 2004

General Director

Lactalis - FoodMaster

On KIMEP education: For over 15 years KIMEP has been preparing specialists of high international level for the benefit of the Kazakhstani economy. Many top managers of FoodMaster Company worked and studied at the same time. It was not easy - instructors did not coddle us, we had to put all our physical and mental efforts to study, but the result exceeded all expectations. Today I am confident that knowledge obtained at KIMEP is in demand and helps me in my work.

To current students: I wish you not to stop with what you have already achieved. Constantly develop existing knowledge and cultivate your abilities, set more and more ambitious goals. In so doing, you will soon realize that the time and efforts were not spent in vain.

Career milestones:

- 2004 - 2011 General Director at FoodMaster and later Lactalis - FoodMaster Company



Anastassiya Kim, MBA, 2006

Senior 2

Ernst and Young

On KIMEP education: Right after graduation from KIMEP, I was employed by Ernst and Young Company. In the span of 6 years, I have passed all stages from Staff to Senior 2 level, although I was off for one year due to maternity leave.

Career milestones:

- 2006 - 2011 All stages of career ladder from Staff to Senior-2 at Ernst and Young



Ivan Kravchenko, MBA, 2007

Senior Specialist of Loan Administration Division

Sberbank of Russia SB

On KIMEP education: Prior to KIMEP I also worked, but subjects that I took in the KIMEP MBA program opened my eyes, taught me to consider and see things of which I had never heard before.

To current students: I would like to share the recipe of success from Genghis Khan: “If you’re afraid – don’t do it, if you do it – don’t be afraid.”

Career milestones:

- 2007 - 2008 Auditor at Kazinvestbank
- 2008 - 2011 Senior Auditor and then Senior Specialist of Loan Administration Division at Sberbank of Russia SB



Gulmara Rysbekova, BSc, 2006 and MBA, 2007

Contracts Administrator

JSC “OGCC KazStroyService”

On KIMEP education: I’d like to express my gratitude to my Alma Mater for the world-class education. It is the best Institute in Kazakhstan in terms of high quality of education, auspicious conditions and excellent career prospects. I can see it not only as former student and instructor, but also as employer. KIMEP educates the leaders who change the society.



To current students: You should be initiative, proactive and persistent in order to succeed. Try to get more valuable experience by applying the theoretical knowledge to practice during internships throughout the years of study. It will help you to be more competitive after graduation.

Career milestones:

- 2005 - 2011 All stages of career ladder from Specialist to Head of Homebank.kz Services Progression Management at Kazkommertsbank
- 2010 - 2010 Lecturer in Bang College of Business at KIMEP
- 2011 -2011 Contracts Administrator at JSC "OGCC KazStroyService"

Anarbek Baktybayev,
MBA, 2008

Operations Manager
Henkel Central Asia and
Caucasus



On KIMEP education: Education at KIMEP is one of the most valuable investments in my personal development as a manager. The combination of theoretical and practical knowledge that KIMEP offers gave me an outstanding opportunity to build my professional career. KIMEP has given not only knowledge but also circles of contacts. The first circle is fellow students, and the other is the business contact with KIMEP graduates who already work.

To current students: Student life in KIMEP gives you an opportunity to acquire up-to-date knowledge in the field of business and develop your managerial skills. If you aim to become a successful leader in the future, then do not waste your time! Be proactive and persistent to achieve set goals, and of course, arm yourself with patience as perseverance wins!

Career milestones:

- 2003 - 2008 Operations Manager at Avon Kazakhstan
- 2008 - 2011 Operations Manager at Henkel Central Asia and Caucasus

Meirbek Mazhitov,
ExMBA, 2009

General Director
Association of Kazakhstan
Entrepreneurs, KAZKA



On KIMEP education: My education at KIMEP had a significant impact on my current career. Everyday interaction with business community representatives requires knowledge that assists in understanding their needs and facilitating development of their business. I hope that in the future the knowledge received will help me contribute to the further progress of entrepreneurship in Kazakhstan.

To current students: Show maximum of zeal and patience in acquiring the best education and work with even greater effort and diligence to apply the received knowledge to the practice for the benefit of our homeland.

Career milestones:

- 1998 - 2003 Independent Entrepreneur
- 2003 - 2005 Executive at Karlygash Tourism company
- 2005 - 2006 Director at Ideal Career Agency
- 2006 - 2011 General Director at Association of Kazakhstan Entrepreneurs, KAZKA

Master of Public Administration (MPA)

Elmira Bogovieva, MPA, 1996

Assistant Professor

KIMEP



On KIMEP education: I am KIMEP's third intake graduate and the first cohort graduate of the master's in Public Administration. KIMEP made it possible for us to absolutely change our way of life. It has opened new career horizons and gave a different perception of life. It was the first time when we were able to communicate with professors from the U.S., Britain and Belgium. We were taught by professors who, for example, knew eight languages. Watching them, we wanted to achieve as much as possible in our lives. For some of us, for example, there were problems with the English language, and before the beginning of the semester some guys from our intake attended four months of intensive courses in English. And many made very great efforts then to begin studies at KIMEP. I think the mission established by KIMEP provided me with an opportunity to really get an education that has changed not only my career, but life in general.

To current students: Present students have hundreds more opportunities than we had, as now KIMEP offers not only a very good education, but also a chance to develop talents. There are many different student associations and it is possible to test oneself as a member of the University Parliament or as a volunteer. There are also opportunities to travel abroad and participate in student exchange programs. I would advise our students to study at least one semester abroad, because it will enrich them, and not only culturally – they will acquire a new perception of life, will make a lot of friends. It is most important to develop their talents, as employers also pay attention to the way a person balances work and private life. Another thing that I would advise is to establish informal contacts with other students, expand as much as possible their social circle. In future, it will be very helpful, especially if they are to work in business. I would also recommend choosing a specialization that they love, which will help them realize their potential as a personality, rather than opt for something 'fashionable'. This is because in the future this job will determine their occupation in life, and they should enjoy what they do.

Career milestones:

- 1996 - 1997 Marketing & PR Manager at ARMAN International Center for Market Economy
- 1997 - 2011 Senior Lecturer and then Assistant Professor at KIMEP

Aigerim Ibrayeva, MPA, 1996

Director of Student Recruitment and Retention, College of Social Sciences

KIMEP



On KIMEP education: As for the impact of a KIMEP education, I would like to quote my professor of microeconomics: "Of course, the Institute will give you the basic knowledge. But, more importantly, it will teach you to aspire to self-improvement, self-education, to value your time and use it rationally, to effectively manage the stress". I often pass these words to my students. I think KIMEP provides a unique education, thanks to which our graduates stand out and are in high demand on the labor market. In addition, throughout their studies KIMEP students enjoy the rich multicultural atmosphere, learning to be more open and tolerant - ready to appreciate various points of view. All these features are the hallmarks of KIMEP education.

To current students: It may seem to students that years of study in university is the only time to have fun and relax. However, the desire to enjoy life continues at any age and students should understand that the quality of their future life is directly dependent on what they do now, what skills they acquire. The study period is the time when every minute counts and each person has to make a conscious choice on how to spend it. KIMEP gives its students the opportunity to learn taking responsibility and being self-reliant. Only this approach can pave the way to future success.

Career milestones:

- 2002 - 2009 Chair of Department of Public Administration, College of Social Sciences at KIMEP
- 2009 - 2011 Assistant Professor and Director of Student Recruitment and Retention, College of Social Sciences at KIMEP

Inspiring by Example

Asel Khairova, MPA, 1996

Audit Partner

KPMG Audit

On KIMEP education: KIMEP has provided me with a unique opportunity to change my mindset towards greater flexibility and acceptance of differing opinions and arguments. Students were trained to work hard even under pressure and to meet tough deadlines. These were the invaluable qualities which helped me in my public accountant career.

To current students: Set out a direction of continuous study and hard work throughout your lives. We need talented and committed young people for the benefit of the country!

Career milestones:

1997 - 2011 All stages of career ladder from Assistant to Partner at KPMG Audit



Alla Nigay, MPA, 1996

Audit Partner

KPMG Audit

On KIMEP education: KIMEP was the first step in broadening my life horizons. It opened new opportunities for me. I met there a lot of brilliant and talented people and some of them became my good friends. KIMEP taught me a lot, but the most important – it taught me to work hard to make my goals achievable.

To current students: Studying at KIMEP is a golden time in your life. Use every opportunity which is provided to you and I am sure that there are plenty of them if you put sufficient effort into study. It is hard work to be a good student, but it is highly remunerated. If you are in the top list of KIMEP students, this is already a great achievement. Strive for that.

Career milestones:

1996 - 2011 All stages of career ladder from Assistant to Partner at KPMG Audit



Larissa Savitskaya, MPA, 1996

Dean of Enrollment Management

KIMEP

On KIMEP education: KIMEP made a significant change in my career as a math and physics teacher. I am still in education, but making change at another level. It made me feel that I am part of the world, rather than only Kazakhstan and Central Asia. KIMEP made it possible to study and work abroad, making a significant impact on education policy development.

To current students: Listen to your dreams, study hard, believe in yourself, do it!

Career milestones:

1996 - 1997 Personal Assistant of His Excellence the Ambassador and Economic, Cultural, Developmental Reviews Writer at the Embassy of the Arab Republic of Egypt to Kazakhstan

1997 - 1999 Executive Director and then National Coordinator for Kazakhstan and Kyrgyzstan, Sange Marketing Research

1999 - 2000 General Director, Social and Marketing Research at ASB Marketing Group

2000 - 2007 Registrar at KIMEP, Originator and Group Leader of the Development Group for the “Registration On-line System of KIMEP” and “Student Information System”

2007 - 2011 Dean of Enrollment Management at KIMEP



Alikhan Smailov, MPA, 1996

Chairman

The Republic of Kazakhstan Statistics Agency



On KIMEP education: The education I received at KIMEP certainly became the starting point for my further career and professional growth. It gave me theoretical knowledge in economics, finance, management, as well as practical skills and English language proficiency, public speaking and literature review skills, etc. These studies have also substantially broadened my mind.

To current students: Make the most of each day and hour of your study time at KIMEP, as this investment in your own education will form the basis of future success and prosperity. The results will benefit both the student and the professional sphere, in which he or she will choose to contribute to the development of our country.

Career milestones:

- 1996 - 1998 Deputy Head of Department at the National Statistics Agency of the Republic of Kazakhstan
- 1998 - 1998 Deputy Chairman of the Committee for Statistics and Analysis at the Republic of Kazakhstan Agency for Statistical Planning and Reforms
- 1998 - 1999 Leading Expert at Executive Office and then Manager of Social and Economic Analysis Department at the Republic of Kazakhstan President's Administration
- 1999 - 2003 Chairman at the Republic of Kazakhstan Statistics Agency
- 2003 - 2003 Vice Minister at the Ministry of Foreign Affairs of the Republic of Kazakhstan
- 2003 - 2006 Chairman of the Board at State Corporation for Export Credits and Investment Insurance
- 2006 - 2007 Vice Minister at the Ministry of Finance of the Republic of Kazakhstan
- 2007 - 2008 Chairman of the Board at 'KazAgro' National Holding
- 2008 - 2009 Vice Minister at the Ministry of Finance of the Republic of Kazakhstan
- 2009 - 2011 Chairman at the Republic of Kazakhstan Statistics Agency

Birzhan Talkenov, MPA, 1996

General Manager

AirEnergyCom



On KIMEP education: Yes, KIMEP education helps a lot.

To current students: Learn, learn and learn!

Career milestones:

- 1996 - 1997 Office-Manager Assistant at Pepper Hamilton & Scheetz
- 1997 - 2004 Office-Manager at Coudert Brothers
- 2004 - 2004 General Director at Bridge Fund
- 2004 - 2007 Vice President at Caspian Gas Corporation
- 2007 - 2008 Project Manager at BTA Private Equity Fund
- 2009 - 2011 General Manager at AirEnergyCom

Mukhtar Tazhigaliyev, MPA, 1996

Development Studies General Manager

NCOC



On KIMEP education: When I studied in the MPA program, KIMEP really made a difference in terms of quality of education, not only in Kazakhstan but in the CIS as well. It provided a unique opportunity to get a Western education at home and for a relatively small fee. It also allowed for better understanding of international business culture, and English language instruction was one of the big advantages at that time.

To current students: Now Kazakhstan has changed, becoming a more developed and powerful country. For new KIMEP graduates competition has grown significantly: in addition to graduates from Kazakhstan universities, there are many who have received their education abroad. Even though my advice is quite general and simple, I strongly believe that it works: Get from your university as much knowledge as possible, try to be the best, work hard! I am sure that, with a little bit of luck, it will pay off!

Career milestones:

- 1993 - 1994 Oil and Gas Production Operator at Karazhanbastermneft
- 1997 - 1999 Engineer of Uzen Oilfield Rehabilitation Project Department at UzenMunaiGas
- 1999 - 2005 Engineer positions at Kazakhoil, KazMunaiGas, and then Shell
- 2005 - 2009 Deputy Director of North Caspian Project Department at KazMunaiGas
- 2009 - 2010 Managing Director at KMG Kashagan B.V.
- 2011 - 2011 Development Studies General Manager at NCOC

Erkin Rakhimbergenov,
MPA, 1998

Director
Astana Department of Control
and Social Protection

Ministry of Labor and Social
Protection



On KIMEP education: My first degree was in engineering, and prior to KIMEP I worked in manufacturing sector. This experience allowed me to become a professional engineer and also learn the very essence of teamwork: mutual understanding, assistance and ability to work in concert with others.

In KIMEP we received specialized education in the field of public administration. The course structure included information on the principles of public administration abroad, practical training, as well as debates on public administration system in our Republic.

It was even more interesting to study it in the environment of emerging independent state and on the eve of public service reform in Kazakhstan. All disciplines that I learned at KIMEP helped me later in my work in TACIS project on promotion of a unified civil service system in Kazakhstan and in the Republic of Kazakhstan Agency for Civil Service.

After graduation, I work as a civil servant, and think that my Alma Mater, which made it possible for me to receive my MPA degree diploma from the hands of the First President of Republic of Kazakhstan Nursultan Nazarbayev, obliges me to follow this path successfully.

To current students: First of all I wish you to be diligent, hard working and persistent in order to

deservedly call yourself the proud name of a graduate of one of the best educational institutions in the country. I also wish KIMEP students, and not only them, to find true happiness, health and prosperity.

Career milestones:

- 1998 - 1999 Consultant at Administration of North Kazakhstan oblast Akim
- 1999 - 2000 Local expert at TACIS project “Promotion of a Unified Civil Service System in Kazakhstan”
- 2000 - 2001 Senior Specialist at the Republic of Kazakhstan Agency for Civil Service Affairs and Minister Advisor at the Ministry of Labor and Social Protection of the Republic of Kazakhstan
- 2001 - 2011 All stages of career ladder from Senior State Labor Inspector to Director of Astana Department of Control and Social Protection at the Ministry of Labor and Social Protection of the Republic of Kazakhstan

Aidar Utkelov, MPA, 1998

Independent Developer



On KIMEP education: For me KIMEP has always been and still remains not only the most privileged high school of the Republic, but also a place, which gave me the future. The knowledge and skills acquired at KIMEP allow me to be always on top of the matters.

Career milestones:

- 1997 - 2004 Deputy General Director at CRE, Capital Real Estate, Almaty, Kazakhstan
- 1997 - 2004 President at KBS Realty, Almaty, Kazakhstan
- 2004 - 2006 Individual Developer, Eupatoria, Crimea, Ukraine
- 2006 - 2008 Individual Developer, Almaty, Kazakhstan
- 2008 - 2009 Chief Executive Officer at Development Solutions, Tbilisi, Georgia
- 2009 - 2011 Independent Developer, Almaty, Kazakhstan

Aidar Jexembiyev, MPA, 1999

Vice President

Pantos Logistics Kazakhstan

On KIMEP education: KIMEP education facilitates career growth in both business and the public sector. In my opinion, a KIMEP graduate is able to build a successful career in any sphere or industry.

To current students: I wish you to study with diligence and absorb all the knowledge provided by KIMEP, to apply it later in the best possible manner for the benefit of our Motherland.

Career milestones:

- 1998 - 2000 Senior Specialist at the Republic of Kazakhstan Agency for Statistical Planning and Reforms under the President of the Republic of Kazakhstan
- 2000 - 2001 Director of Transportation Department at USKO International
- 2001 - 2011 Vice President at Pantos Logistics Kazakhstan

Timur Umurzakov, MPA, 1999

Director for Onshore Projects

Kazakh Institute of Oil and Gas

On KIMEP education: Knowledge, friends, a spirit of competition. All this I've got from KIMEP.

To current students: I would advise you to keep a reasonable balance in all aspects of your life. Do not forget that you are in this world not only for a career.

Career milestones:

- 2002 - 2008 Head of Corporate Finance Department at Kaztransgas Distribution
- 2008 - 2010 Deputy Chairman at National Innovation Fund
- 2010 - 2010 Director for International Relations at Samruk Kazyna Invest
- 2010 - 2011 Director for Onshore Projects at Kazakh Institute for Oil and Gas/ Project manager, Kazakh Projects Joint Venture



Galina Umarova, MPA, 2000

Vice President

Air Astana

On KIMEP education: KIMEP has broadened my horizons, changing views and ideas regarding my future career. I had an opportunity to gain understanding of business aspects prior to real-life involvement.

To current students: Wishing you all the best in successful realization of your plans and projects!

Career milestones:

- 2000 - 2000 Teaching Assistant at KIMEP
- 2001 - 2006 Chief Economist, then Director of Finance at International Airport Astana
- 2006 - 2011 Vice President at Air Astana



Meruyert Bafina, MPA, 2002

Advisor to the Chairman

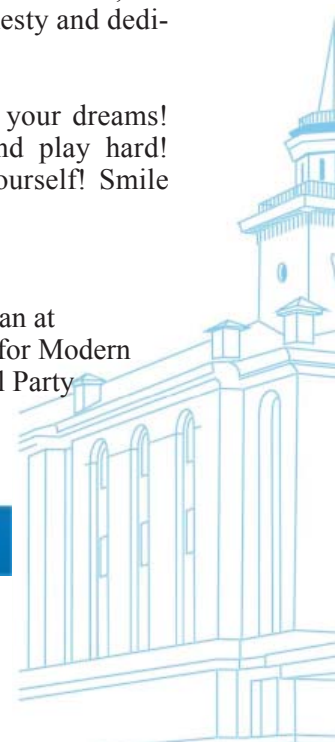
KazEnergy Association

On KIMEP education: KIMEP gives the best education that one can get in Kazakhstan, the best basis for future understanding of the most important business principles and market economy. However, KIMEP also helped with further educational upgrading (MSc at London School of Economics and Executive MBA at London Business School were easier to get with KIMEP background). Of course, special thanks are due to the amazing Dr. Bang for his talents, his charisma, enthusiasm, trust, professionalism, honesty and dedication!

To current students: Never give up your dreams! They all come true! Work hard and play hard! Believe in yourself and work on yourself! Smile always!!!

Career milestones:

- 2004 - 2005 Advisor to the Chairman at International Institute for Modern Policy, ASAR Political Party



- 2005 - 2008 Vice President at Kazakhstan Union of Industrialists and Entrepreneurs (KUIE)
Vice President from Kazakhstan at Union of the Black Sea and Caspian Confederation of Enterprises (UBCCE)
- 2005 - 2011 Member of the Board of Directors and Managing Partner at Sat&Co Holding A.S.
- 2008 - 2011 Advisor to the Chairman at KazEnergy Association
Member at the National Committee of Kazakhstan in World Petroleum Council
Member at the National Committee in World Energy Council

Bakytzhan Sarkeyev, MPA, 2002

Director for Managing Financial and Development Institutes

Samruk-Kazyna



On KIMEP education: All my successes today are the results of work done by my teachers who gave me all necessary knowledge that I can use in my life. Thanks to skills obtained at KIMEP, I became a good analyst who participated in elaborating key economic programs and strategies for our country. I am sure that by virtue of my KIMEP education now I am actively taking part in developing, implementing and promoting the economic programs of Kazakhstan.

To current students: I wish KIMEP students to be the best in everything. I want to see KIMEP graduates as a new wave of Kazakh managers with new visions and new approaches who can make our country developed and competitive.

Career milestones:

- 2002 - 2003 Project Manager at Public Policy Research Center
- 2003 - 2007 All stages of career ladder from Consultant to Deputy Chairman of Executive Board at Center for Marketing and Analytical Research under the Ministry of Economy of the Republic of Kazakhstan
- 2007 - 2008 Director of Corporate Finance Department at Kazyna

- 2008 - 2008 State Inspector at the Republic of Kazakhstan President's Administration
- 2008 - 2011 Executive Director and then Director for Managing Financial and Development Institutes at Samruk-Kazyna

Mariya Glebova-Barnes, BSS, 2004 and MPA, 2005

Managing Partner

Tayniy Sovetnik Ogilvy PR Central Asia



On KIMEP education: I remember the first orientation meeting that took place at the beginning of the 2000-2001 academic year. One of the key presenters from the Student Affairs Department started her speech with the words "If you don't find an internship this week, you will not get what this education is all about". KIMEP has given us a fantastic drive to start our careers guided by the best international standards.

Tribute should be paid to the most thoughtful and inspiring mentors from the PA Department, who have become the role models for many students: their lifetime experience, aspiration to guide rather than teach and brilliant sense of humor makes a huge difference in academic routine. Here I am talking about Dr. Natalia Danilovich, Dr. Azhar Baisakalova and Prof. Aigerim Ibrayeva among others.

KIMEP is the most amazing student community that has lasted forever. No matter where we are in the world, we keep together. Today it is so much fun to collaborate with KIMEP alumni while working on real-life projects with the outcomes that can bring real change into the world.

To current students: Choose your path, be determined, be passionate about your future life and accomplishments, absorb wonders every day and remember that the horizon can be seen differently – take the first step!

Career milestones:

- 2005 - 2006 PR Adviser to General Manager at Alcatel Kazakhstan, Central Asia, Mongolia and Azerbaijan
- 2006 - 2011 Managing Director and then Managing Partner at Tayniy Sovetnik Ogilvy PR Central Asia

Aslan Kaligazin, MPA, 2005

**Director,
Development Department**

RFCA

On KIMEP education: One of components of KIMEP educational strategy is constant development of collaborative ties with the business community, establishment of long-terms partnerships between education and practitioners. KIMEP programs strive to meet requirements that are put forward by chief officers of leading local companies in order to assure successful employment upon graduation. Paraphrasing the popular maxim, I would say that “In KIMEP, theory is deeper and practice is broader!”



Career milestones:

- 2005 - 2006 Leading Specialist and then Head of Strategic Development Department at Kazakhstan Mortgage Company
- 2006 - 2011 All stages of career ladder from Leading Specialist to Director of Development Department at Agency of the Republic of Kazakhstan on Regulation of Activities of the Regional Financial Centre of Almaty City (RFCA)

Master of Arts in International Journalism (MAIJ)

**Dana Isabaeva,
BSc, 2003 and MAIJ, 2006**

**Head of Marketing and Strategic
Development**

Allianz Kazakhstan

On KIMEP education: First of all, I'm very thankful to Dr. Chan Young Bang who established KIMEP and opened the first BSc program right after I returned from high school in the USA in 1999. I really wanted to study in the USA, but according to the fellowship program rules I could only apply for a visa two years after my return home. Therefore, I applied to KIMEP and became one of the BSc students. I really felt like I was in the USA and at home at the same time. For the 4 years of my study for the BSc I spoke English every day, met many interesting people, professors, and students from different countries, had access to the best western books and was involved in many student life projects. I really liked that experience and decided to do a Master's at KIMEP as well. Moreover, I'm very thankful to my teachers (lecturers) who made me interested in Business Administration, Marketing and PR. The education I got at KIMEP helped me a lot, especially at the beginning of my career. I started my career at



ACNielsen, Global Market Research Company. It was easier for me to adapt in ACNielsen, due to theoretical and practical knowledge that I received during the lectures, tutorials and projects at KIMEP. I was 21 years old when I was chosen to go to ACNielsen headquarters in Cyprus for 3 months, for on-the-job training after one month of starting my job. The top management of ACNielsen was not afraid to invest a lot of money in me because they saw the potential.

To current students: KIMEP gives you many opportunities that you can use for building your successful future. Everything depends on yourselves, use your time effectively. KIMEP grew many professionals in different business fields; you can become one of them.

Career milestones

- 2003 - 2007 Senior Research Executive at ACNielsen
- 2007 - 2009 Director of Business Development and Foreign Affairs at Seven Rivers Capital
- 2009 - 2009 Marketing Director at Urker Cosmetics
- 2010 - 2011 Head of Marketing and Strategic Development at Allianz Kazakhstan

Inspiring by Example



Bachelor of Arts in Economics (BAE)

Mirzhan Karakulov, BAE, 2004

**Managing Director-Member
of the Board**

**Development Bank of
Kazakhstan**



On KIMEP education: For me KIMEP was the trampoline that gave impetus for my further professional and personal growth. When I was admitted, KIMEP was a unique place, a 'window' to the world of western academic standards and economics.

Five years spent in KIMEP provided me with a high level of knowledge and skills, which allowed competing on equal terms with graduates of the best foreign universities during further studies abroad and speaking the 'same language' with representatives of the largest international companies during business meetings. There was also enormous influence of the people who shared the years of study with me – the faculty members with excellent education and significant experience, ever accessible to students, the successful people from business and public spheres who gave guest lectures providing a guiding example for the youth, and, of course, the students that inspired all around them with their aspiration to achieve the highest goals, with persistence and belief in a bright future.

As time passes we see that the light that KIMEP kindled in the hearts of young people now yields positive results reflected in the achievements of its graduates.

To current students: Be daring. If God permits, there is no high purpose a person cannot fulfill if he/she wholeheartedly desires to achieve it and pursues it with due diligence. Do not expect quick results and easy accomplishments – remember, "great things take time to build". It is through constant scrupulous self-development – body, mind and soul – that one can come closer to the goal that brings true happiness and satisfaction.

Do not put limits to your ideas and aspirations. Expand your horizons. The one who seeks the way will always find it – opportunities abound these days. It is our great luck that we live in an independent Kazakhstan, where the young enjoy all possibilities to realize their own potential and make a personal contribution to the development of our country. The future is yours!

Career milestones:

- 2004 - 2005 Risk Manager at Halyk Bank Kazakhstan
- 2005 - 2006 Risk Manager and later Senior Risk Manager at Development Bank of Kazakhstan
- 2008 - 2009 Lead manager and later Deputy Director of Risk Management Department at Samruk Holding, later Samruk Kazyna
- 2009 - 2011 Director of Risk Management Department and later Managing Director-member of the Board at Development Bank of Kazakhstan

Bachelor of Science in Business Administration (BSc)

Rustam Karagoishin, BSc, 2004

**Managing Director,
Member of the Board**

DBK Leasing



On KIMEP education: In my opinion KIMEP is the number one education and research institution of Kazakhstan, and one of the best in the region. KIMEP gave me the golden ticket at the start of my career as I grasped the ideas of independence, teamwork and continuous self-development on the

way to success. All subjects that I have learned during my university years proved to be useful in my professional life and I still find them helpful in my work. So I believe that the students of KIMEP are the best professionals and true patriots dedicated to the ideas of equality, freedom and independence of Kazakhstan.

To current students: It is now the best time in your life and you are the future professionals of our independent country, that's why you should not spend your precious time for unnecessary things, spend it with your friends or upgrade your knowledge,

KIMEP Outstanding Alumni Stories of Success

and take care of your health. In his address to the People of Kazakhstan “Building the future together” the President of the Republic of Kazakhstan, Nursultan Nazarbayev, mentioned that ‘our most important value in this path is our cohesive unity’. So, the strength of the world’s leading universities is rooted in their unity. Dear friends, I wish you good health, friends and strong knowledge. You are the future of Kazakhstan.

Career milestones:

- 2004 - 2006 All stages of career ladder from Manager to Head of Division in Project Analysis Department at Development Bank of Kazakhstan
- 2006 - 2011 Head of Leasing Operations Department, then Head of Project Analysis Department and now Managing Director and Member of the Board at DBK Leasing, subsidiary company of the Development Bank of Kazakhstan

Bakhtiyar Batyrbek, BSc, 2005

Director of Kazakhstan Funds Department

Kazyna Capital Management

On KIMEP education: KIMEP is a modern, international standard business school, which gave me a brilliant education. The BSc degree is definitely positively recognized in the business community, which helped me a lot at the start of my professional career. KIMEP alumni set a high standard for all business community in Kazakhstan.

To current students: The decision to study in KIMEP is one I will never regret. The benefits of the education did not stop after graduation, and I can still enjoy its pay-off. KIMEP gave me incredible career prospects from the first year of studies; it helped me a lot in the postgraduate studies in one of the leading UK business schools; and most importantly it paved the way to the business community both locally and internationally through a wide alumni network. Today I am proud to be a part of this community – thank you KIMEP!

Career milestones:

- 2003 - 2005 Fixed Income/Portfolio Analyst at Turan Alem Securities

- 2005 - 2008 Director for Corporate Finance at DeNovo/Vertex Capital Management
- 2009 - 2011 Director of Kazakhstan Funds Department at Kazyna Capital Management

Roza Alloyarova, BSc, 2006

Head of Treasury Sales Desk

Halyk Bank Kazakhstan

On KIMEP education: I think that knowledge I got at KIMEP had a great impact on my overall career. KIMEP gave me very strong and deep knowledge of different financial instruments, understanding of how they are priced and used, general understanding of economic processes and trends. This is exactly what is needed in my job. We consult our clients on cash and risk management issues, Kazakh banking sector developments or general Kazakh economy trends.

To current students: I think that the key to success is to find a field that is of most interest to you and strive for excellence in this field. You need to have deep theoretical knowledge; you need to be able to use this theoretical knowledge in practice and one of the most important things is ability to communicate your ideas to the management of your company, to your colleagues, to your clients.

Career milestones:

- 2006 - 2011 All stages of career ladder from Sales Desk Dealer to Head of Treasury Sales Desk at Halyk Bank

Anel Sagimbayeva, BSc, 2006

International Marketing Officer

London School of Commerce

On KIMEP education: At KIMEP I have met lots of interesting people and created good networking. As well I improved my English to advanced level and gained good understanding of accounting and finance that helped me to join Deloitte and thereafter move to London.



To current students: Believe in yourself, build right connections and never give up! Work hard and play harder!

Career milestones:

- 2005 - 2009 Auditor at Deloitte
- 2009 - 2011 International Marketing Officer at London School of Commerce

Azat Abdibekov, BSc, 2008

Contracting & Procurement Specialist

Shell Kazakhstan Development B.V.

On KIMEP education: After studying in the USA and the Netherlands, I can assure anybody that the education level that KIMEP offers is of international standard. KIMEP graduates possess a pool of skills and experience that can be used anywhere in the world.

To current students: My only advice to current students would be to get maximum benefits from opportunities that are given at KIMEP, e.g. guest lecturers visits, internships, exchange programs, extracurricular activities within student organizations. Good luck!

Career milestones:

- 2008 - 2009 Trainee of Finance and Control Department at Keygene. N.V.
- 2009 - 2011 Contracts Engineer at NC Productions Company B.V.
- 2011 - 2011 Contracting & Procurement Specialist at Shell Kazakhstan Development B.V.



Venera Jussupova, BSc, 2008

**Account Director
Marketing Communications
Agency Progression CA**

On KIMEP education: KIMEP gives a big push for student development in different spheres of life, such as professional and personal development, motivating and encouraging active involvement in life. For instance, my experience is about participat-



ing in student organizations such as the event agency Createam and holding the post of first chairwoman on the Student Fee Committee, which furthers the development of leadership.

Career milestones:

- 2008 - 2009 Account Manager in ATL at Dreamlab Creative Ideas
- 2009 - 2011 Account Manager and then Account Director at Marketing Communications Agency Progression CA

Aslan Moldanyazov, BSc, 2008

Unit Manager for Eastern Kazakhstan, Northern Kazakhstan, Pavlodar and Akmola Regions

Procter & Gamble

On KIMEP education: KIMEP made a huge impact on my career. An employer deals with you as with a highly qualified manager when there is the word 'KIMEP' on your CV. My major in marketing gave me much more knowledge and practice than my first position as assistant of an insurance company marketing director. KIMEP made me a strong leader, real team member, proactive, social and easygoing person. But the most important factor, which had a huge impact on me, was the people. Our students, teachers and staff – KIMEP is a star factory, where brilliant people work and learn. I tried to get the best from every one of them.

To current students: My advice is very simple – “Always try to get the best from any simple thing. Think outside the box; never look back. The more barriers you face, the more valuable goals you reach...”

Career milestones:

- 2006 - 2007 Assistant of Marketing Director at Oil Insurance Company (NSK)
- 2007 - 2008 Marketing Director at Independent Assistance Group (IAG)
- 2008 - 2011 All stages of career ladder from Retail Account Manager to Unit Manager for Eastern Kazakhstan, Northern Kazakhstan, Pavlodar and Akmola Regions at Procter and Gamble



Meruert Mukhamed-Rakhimova, BSc, 2008

Senior Manager of Marketing and Advertising

Aristan Group of Companies



On KIMEP education: Thanks to KIMEP I have found excellent work, while still a second-year student. The knowledge that I got at university has helped me not only to find an interesting and highly paid job, but also to become a professional in this sphere. Undoubtedly, employers pay attention primarily to education, and KIMEP is considered, for more than 10 years already, to be the best university in Kazakhstan. Distinctive features of KIMEP graduates are self-trust, confidence in their knowledge, and leader qualities that are taught in the university.

To current students: My advice to students is to try to find a job during their studies, and it is possible, because KIMEP graduates are in demand in the labor market.

Career milestones:

- 2006 - 2007 Project Manager (European region) at TNT Productions
- 2007 - 2008 Project manager (Business events) at VIP promotion
- 2008 - 2009 Consultant at NAI Aristan, NAI Global
- 2009 - 2011 All stages of career ladder from Project manager to Senior Manager of Marketing and Advertising at Aristan Group of Companies

Zemfira Shamileva, BSc, 2008

Senior Financial Analyst

Tengizchevroil



On KIMEP education: It has been three years since I graduated from KIMEP and began my career in one of the biggest companies in Kazakhstan, and every time when I deal with a challenging problem or a new project, I thank KIMEP for everything it taught me. KIMEP is really much more than just an insti-

tute providing high quality education; in fact it is a great school, teaching us how to survive in a strong competitive environment, to get a desirable result overcoming various challenges, and, of course, it is a society, where we meet and build relationships with various people of diverse cultures, with different ideas and talents.

To current students: What really makes one's career successful, fifty percent of success depends on opportunities one has, and another fifty percent depends on how efficiently and effectively he or she uses those opportunities. KIMEP gives truly great opportunities that should help you to make a successful career, to have a positive impact on our culture and the company you will be working for, and, thus, to change society as a whole. So, KIMEP does its job perfectly well. Now it's your turn – take everything KIMEP gives you and use it to succeed in your career and personal life! Good Luck!

Career milestones:

- 2008 - 2010 Lead Analyst in Internal Controls and Process Support, Finance Department at Tengizchevroil
- 2010 - 2011 Senior Financial Analyst in Internal Controls and Process Support, Finance Department at Tengizchevroil

Anvar Zinaliyev, BSc, 2008

Money Market Trader Treasury

RBS Kazakhstan



On KIMEP education: KIMEP, as an academic institution offers excellent opportunities for obtaining highly qualified knowledge and the inherent experience, which, in turn, will lead to formation of a truly professional and to building the successful career advancement throughout the whole life path, while being simply a grateful student of the Institute.

Career milestones:

- 2007 - 2008 Financial Analyst in Consulting and Underwriting Department at Halyk Finance
- 2008 - 2011 Money Market Trader at RBS Bank



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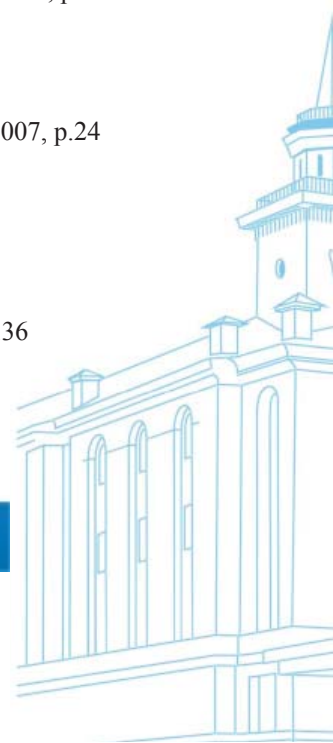
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The Department of Quality Assurance and Institutional Research (QAIR)
is a corporate unit responsible for providing quality assurance systems that promote integrity and effectiveness in KIMEP's activities by developing practices of evaluation and review that highlight areas for attention and improvement.



**Department of Quality Assurance
and Institutional Research**